

# Vagueness, Signaling & Bounded Rationality

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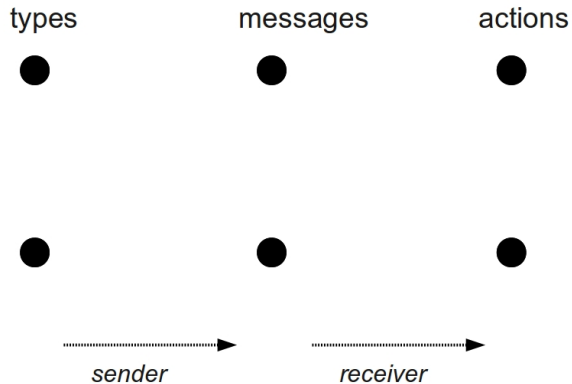
# Overview

- Strategic communication
- Why vagueness is not rational
- Reinforcement learning with limited memory
- Quantal Best Response

# Strategic communication: signaling games

- sequential game:
  - ① **nature** chooses a type  $T$ 
    - out of a pool of possible types  $T$
    - according to a certain probability distribution  $P$
  - ② nature shows  $w$  to sender **S**
  - ③ S chooses a message  $m$  out of a set of possible signals  $M$
  - ④ S transmits  $m$  to the receiver **R**
  - ⑤ R chooses an action  $a$ , based on the sent message.
- Both S and R have preferences regarding R's action, depending on  $t$ .
- S might also have preferences regarding the choice of  $m$  (to minimize signaling costs).

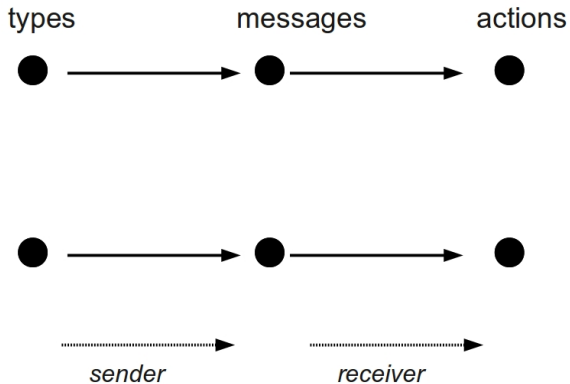
# Basic example



## utility matrix

	$a_1$	$a_2$
$w_1$	1, 1	0, 0
$w_2$	0, 0	1, 1

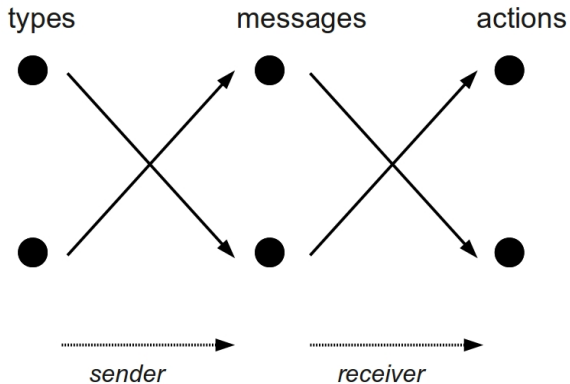
# Basic example: Equilibrium 1



utility matrix

	$a_1$	$a_2$
$w_1$	1, 1	0, 0
$w_2$	0, 0	1, 1

## Basic example: Equilibrium 2



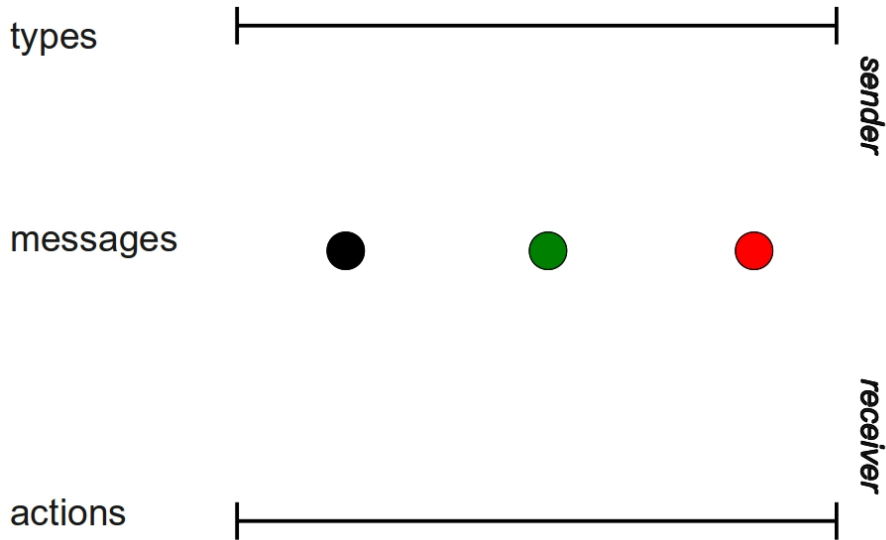
utility matrix

	$a_1$	$a_2$
$w_1$	1, 1	0, 0
$w_2$	0, 0	1, 1

# Equilibria

- two strict Nash equilibria
- these are the only 'reasonable' equilibria:
  - they are evolutionarily stable (self-reinforcing under iteration)
  - they are Pareto optimal (cannot be outperformed)

# Euclidean meaning space



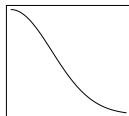


# Utility function

## General format

$$u_{s/r}(m, f, m') = \text{sim}(m, m')$$

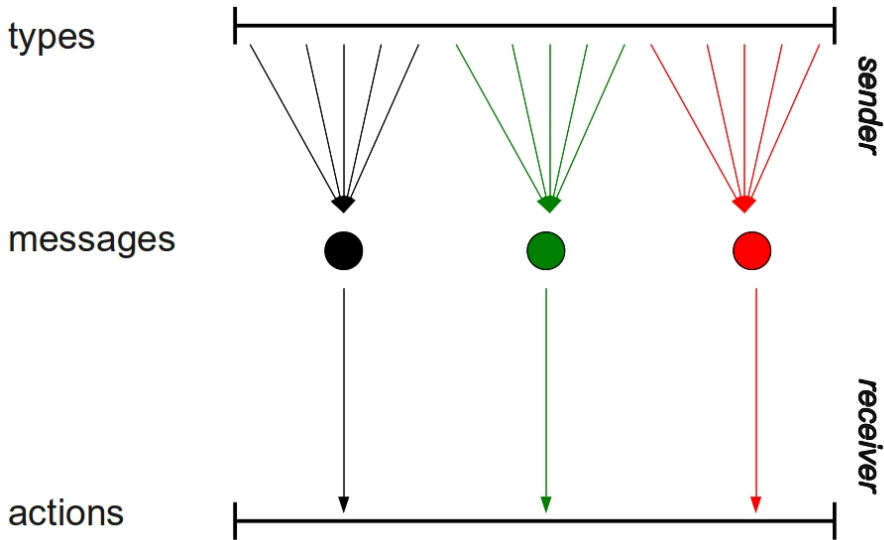
- $\text{sim}(x, y)$  is strictly monotonically decreasing in Euclidean distance  $\|x - y\|$



In this talk, we assume a **Gaussian** similarity function

$$\text{sim}(x, y) \doteq \exp\left(-\frac{\|x - y\|^2}{2\sigma}\right).$$

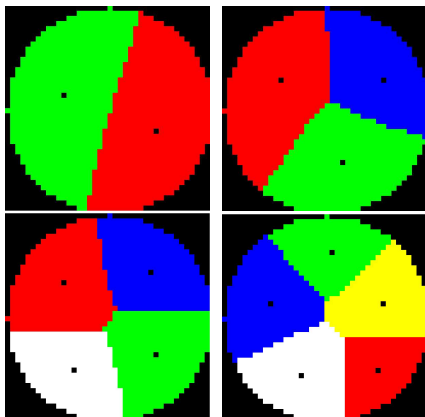
## Euclidean meaning space: equilibrium



# Simulations

(↗ my LENLS talk 2007)

- two-dimensional circular meaning space
- finitely many pixels (meanings)
- uniform distribution over meanings



# Vagueness

- many evolutionarily stable/Pareto optimal equilibria
- all are strict (except for a null set at category boundaries)
- a *vague* language would be one where the sender plays a mixed strategy

## Vagueness is not rational

Rational players will never prefer a vague language over a precise one in a signaling game. (Lipman 2009)

- similar claim can be made with regard to evolutionary stability (as corollary to a more general theorem by Reinhard Selten)

## Vagueness is not evolutionarily stable

In a signaling game, a vague language can never be evolutionarily stable.

# Vagueness and bounded rationality

- Lipman's result depends on assumption of perfect rationality
- we present two deviations from perfect rationality that support vagueness:
  - Learning: players have to make decisions on basis of limited experience
  - Stochastic decision: players are imperfect/non-deterministic decision makers

# Learning and vagueness

## Fictitious play

- model of learning in games
- indefinitely iterated game
- player memorize game history
- decision rule:
  - assume that other player plays a stationary strategy
  - make a maximum likelihood estimate of this strategy
  - play a best response to this strategy
- always converges against some Nash equilibrium

## Limited memory

- more realistic assumption: players only memorize last  $k$  rounds (for fixed, finite  $k$ )
- consequence: usually no convergence
- long-term behavior depends on number of states — in relation to  $k$

## Formal definitions

$$\sigma(m|w) = \begin{cases} \frac{|\{k|\bar{s}(k)=\langle w,m\rangle\}|}{|\{k|\exists m':\bar{s}(k)=\langle w,m'\rangle\}|} & \text{if divisor} \neq 0 \\ \frac{1}{|M|} & \text{otherwise} \end{cases}$$
$$\rho(w|m) = \begin{cases} \frac{|\{k|\bar{r}(k)=\langle m,w\rangle\}|}{|\{k|\exists w':\bar{r}(k)=\langle m,w'\rangle\}|} & \text{if divisor} \neq 0 \\ \frac{1}{|W|} & \text{otherwise.} \end{cases}$$



# A simulation

## Game

- signaling game
- 500 possible worlds, evenly spaced in unit interval  $[0, 1]$
- 3 distinct messages
- Gaussian utility function ( $\sigma = 0.1$ )

## Fictitious play with limited memory

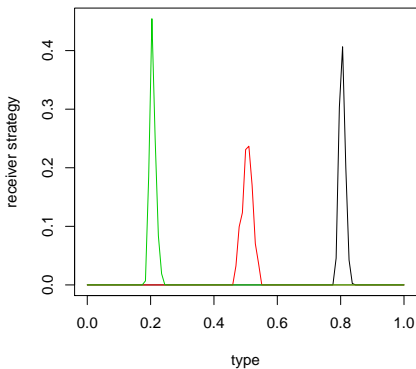
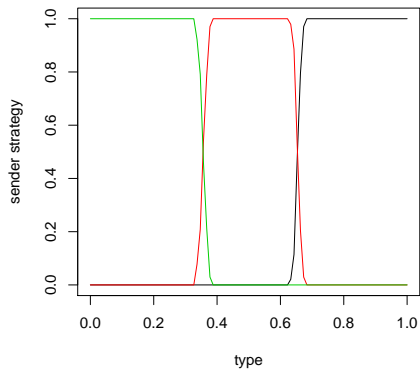
- $k = 200$
- simulation ran over 20,000 rounds

▶ start simulation

▶ stop simulation

# A simulation

average over 10,000 rounds:



## Intermediate summary

- Signaling games + fictitious play with limited memory:
  - predicts sharp category boundaries/unique prototypes for each agent at every point in time
  - strategies undergo minor changes over time though
  - in multi-agent simulations, we also expect minor inter-speaker variation
  - vagueness emerges if we average over several interactions
- captures some aspect of vagueness (may provide solution for some instances Sorites paradox)
- still: even at this very moment, I do not know the exact boundary between red and orange  $\Rightarrow$  vagueness also applies to single agents

## Stochastic choice

- real people are not perfect utility maximizers
- they make mistakes  $\rightsquigarrow$  sub-optimal choices
- still, high utility choices are more likely than low-utility ones

### Rational choice: best response

$$P(a_i) = \begin{cases} \frac{1}{|\arg_j \max u_i|} & \text{if } u_i = \max_j u_j \\ 0 & \text{else} \end{cases}$$

### Stochastic choice: (logit) quantal response

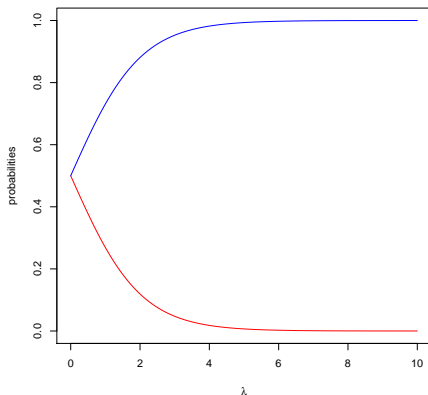
$$P(a_i) = \frac{\exp(\lambda u_i)}{\sum_j (\lambda \exp u_j)}$$

# Quantal response

- $\lambda$  measures degree of rationality
- $\lambda = 0$ :
  - completely irrational behavior
  - all actions are equally likely, regardless of expected utility
- $\lambda \rightarrow \infty$ 
  - convergence towards behavior of rational choice
  - probability mass of sub-optimal actions converges to 0
- if everybody plays a quantal response (for fixed  $\lambda$ ), play is in **quantal response equilibrium** (QRE)
- as  $\lambda \rightarrow \infty$ , QREs converge towards Nash equilibria

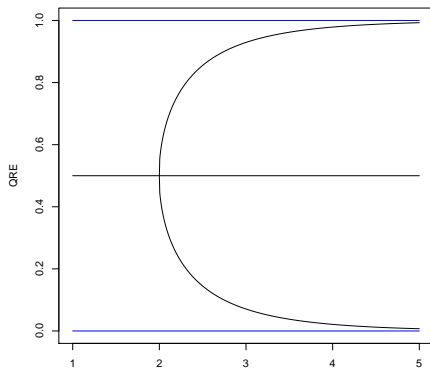
# Quantal response

- Suppose there are two choices,  $a_1$  and  $a_2$ , with the utilities
  - $u_1 = 1$
  - $u_2 = 2$
- probabilities of  $a_1$  and  $a_2$ :



# Quantal Response Equilibrium of $2 \times 2$ signaling game

- for  $\lambda \leq 2$ : only babbling equilibrium
- for  $\lambda > 2$ : three (quantal response) equilibria:
  - babbling
  - two informative equilibria



# QRE and vagueness

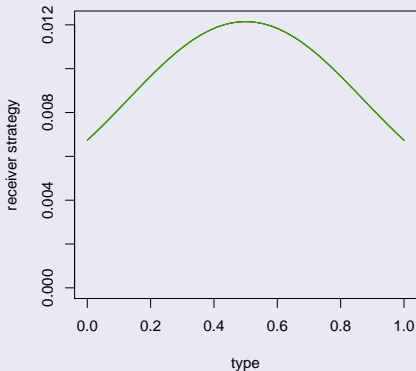
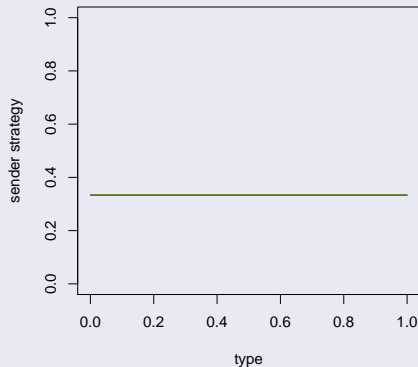
- similarity game
- 500 possible worlds, evenly spaced in unit interval  $[0, 1]$
- 3 distinct messages
- Gaussian utility function ( $\sigma = 0.2$ )



# QRE and vagueness

$\lambda \leq 4$

- only babbling equilibrium



# QRE and vagueness

$\lambda > 4$

- separating equilibria
- smooth category boundaries
- prototype locations follow bell-shaped distribution

