

# Static and dynamic stability conditions for structurally stable signaling games

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- signaling games
- costly signaling
- some examples
- conditions for evolutionary stability
- ESSets
- neutral stability
- dynamic stability and basins of attraction



# Signaling games

## general setup

- two players, the sender and the receiver.
- sender has private information about an event that is unknown to the receiver
- event is chosen by nature according to a certain fixed probability distribution
- sender emits a signal which is revealed to the receiver
- receiver performs an action, and the choice of action may depend on the observed signal
- utilities of sender and receiver may depend on the event, the signal and the receiver's action



## specific assumptions

- the utility of sender and receiver are identical,
- set of events  $\mathcal{E}$ , set of events  $\mathcal{F}$ , and set of actions  $\mathcal{A}$  are finite,
- $\mathcal{E} = \mathcal{A}$  (the receiver's action is to guess an event)



## costly signaling

- production/reception of signals may incur costs
- examples:
  - length, processing complexity etc. of natural language expressions
  - advertising costs in economics
  - “handicap” signaling in biology
  - ...
- can be represented as negative utility



# Signaling games

- let  $e$  be the event to be communicated,  $\sigma$  the signal and  $a$  the receiver's action
- $c_\sigma$  is the cost of using signal  $\sigma$
- partnership game:  $S$  and  $H$  have identical utility function

utility function (extensive form)

$$u(e, \sigma, a) = \delta_{e,a} + c_\sigma \quad (1)$$



# Signaling games

## matrix representation

- let  $n = |\mathcal{E}|$  be number of events
- $m = |\mathcal{F}|$  is number of signals
- (pure) strategies can be represented as matrices with one 1 per row and else columns
- sender strategy  $S$ :  $n \times m$ -matrix
- receiver strategy  $R$ :  $m \times n$ -matrix
- $\vec{e}$ : nature's probability distribution over events
- $\vec{c}$ : costs of signals  $1, \dots, m$



normal form utility function

$$u(S, R) = \sum_i e_i \times \sum_j s_{ij}(r_{ji} + c_j) \quad (2)$$





# Signaling games

compiling costs and probabilities into matrix notation

$$\begin{aligned} p_{ij}^S &\doteq s_{ij} \times e_i \\ q_{ij}^R &\doteq r_{ij} + c_i \end{aligned}$$

utility function

$$u(S, R) = \sum_i \sum_j p_{ij}^S q_{ji}^R = \text{tr}(P^S Q^R).$$



## symmetrized mixed strategies

- let  $x$  be a mixed strategy of a symmetrized signaling game with costly signaling

$$P^x = \sum_{P,Q} x(P, Q)P \quad (3)$$

$$Q^x = \sum_{P,Q} x(P, Q)Q \quad (4)$$



symmetrized utility function

$$u(x, y) = \text{tr}(P^x Q^y) + \text{tr}(P^y Q^x) \quad (5)$$



# Signaling games

## further constraints

- costs are normalized such that  $\max_i c_i = 0$
- all events have positive probability
- no event has costs  $\leq -1$ —otherwise use of that signal would never be rationalizable

## structural stability

- no two events have identical probability
- no two signals have identical costs
- all signals have costs strictly  $> -1$



## example 1: more signals than events

- $(n, m) = (2, 3)$
- $\vec{e} = \langle .6, .4 \rangle$
- $\vec{c} = \langle 0, -.1, -.4 \rangle$
- one possible Nash equilibrium:

$$P^x = \begin{pmatrix} .3 & .3 & 0 \\ .3 & 0 & .1 \end{pmatrix} \quad Q^x = \begin{pmatrix} .9 & .1 \\ .9 & -.1 \\ -.9 & .1 \end{pmatrix}$$



## example 2: more events than signals

- $(n, m) = (3, 2)$
- $\vec{e} = \langle .5, .3, .2 \rangle$
- $\vec{c} = \langle 0, -.1 \rangle$
- Nash equilibrium:

$$P^x = \begin{pmatrix} .5 & 0 \\ .1 & .2 \\ 0 & .2 \end{pmatrix} \quad Q^x = \begin{pmatrix} 1 & 0 & 0 \\ -.1 & 0 & .8 \end{pmatrix}$$

## example 3: a strict Nash equilibrium

- strict equilibria:
  - $n = m$
  - bijection between events and signals
  - ESSs are exactly the strict NE
- $\vec{e} = \langle .75, .25 \rangle$
- $\vec{c} = \langle 0, -.1 \rangle$

$$P^{x_1} = \begin{pmatrix} .75 & 0 \\ 0 & .25 \end{pmatrix} \quad Q^{x_1} = \begin{pmatrix} 1 & 0 \\ -.1 & .9 \end{pmatrix}$$

$$P^{x_2} = \begin{pmatrix} 0 & .75 \\ .25 & 0 \end{pmatrix} \quad Q^{x_2} = \begin{pmatrix} 0 & 1 \\ .9 & -.1 \end{pmatrix}$$



## Definition (Neutral stability)

The (possibly mixed) strategy profile  $x^*$  is *neutrally stable* iff

- $\forall y : u(x^*, x^*) \geq u(y, x^*)$ , and
- $\forall y : \text{if } u(y, x^*) = u(x^*, x^*), \text{ then } u(x^*, y) \geq u(y, y)$ .





example 4: a neutrally stable state for the previous game

$$P^x = \begin{pmatrix} .75 & 0 \\ .25 & 0 \end{pmatrix} \quad Q^x = \begin{pmatrix} 1 & 0 \\ \alpha - .1 & .9 - \alpha \end{pmatrix}$$

for  $\alpha \in (.9, 1]$ .



example 5: an unstable equilibrium

$$P^x = \begin{pmatrix} .75 & 0 \\ .25 & 0 \end{pmatrix} \quad Q^x = \begin{pmatrix} 1 & 0 \\ .8 & 0 \end{pmatrix}$$



# Evolutionary stability

## Observation

*If  $n = m$ ,  $x$  is an ESS if and only if  $S^x$  is a permutation matrix and  $R^x$  its transpose.*

## Theorem

*$x$  is an ESS if and only if*

- 1**  $m \leq n$ ,
- 2** *the first column of  $P^x$  has  $n - m + 1$  positive entries,*
- 3** *each other column of  $P^x$  has exactly one positive entry, and*
- 4**  $q_{ji}^x = 1 + c_j$  *iff*  $i = \min(\{i' : p_{i'j}^x > 0\})$ , *otherwise*  $q_{ji}^x = c_j$ .



# Evolutionary stability

an ESS with  $m < n$

$$P^x = \begin{pmatrix} .5 & 0 \\ .3 & 0 \\ 0 & .2 \end{pmatrix} \quad Q^x = \begin{pmatrix} 1 & 0 & 0 \\ -.1 & -.1 & .9 \end{pmatrix}$$



## Evolutionarily stable sets

- proposed in Thomas (1985)
- generalization of ESSet
- set of Nash equilibria that is, as a whole, protected against invasions by mutants

## Definition

A set  $A$  of symmetric Nash equilibria is an *evolutionarily stable set* (ESSet) if, for all  $x^* \in A$ ,  $u(x^*, x) > u(x, x)$  whenever  $u(x, x^*) = u(x^*, x^*)$  and  $x \notin A$ .



# Evolutionary stability

a non-singleton ESSet

$$\left\{ x : P^x = \begin{pmatrix} .8 & 0 & 0 \\ 0 & .2 & 0 \end{pmatrix}, Q^x = \begin{pmatrix} 1 & 0 \\ -0.1 & .9 \\ \alpha - .2 & .8 - \alpha \end{pmatrix} \& \alpha \in [0, 1] \right\}$$



## Theorem

*A set of strategies  $A$  is an ESSet iff for each  $x \in A$ ,  $x$  is an ESS or*

- 1**  *$m > n$ ,*
- 2** *the restriction of  $P^x$  to the first  $n$  columns and the restriction of  $Q^x$  to the first  $n$  rows form an ESS, and*
- 3** *for each  $y$  such that  $P^x = P^y$ , and  $Q^x$  and  $Q^y$  agree on the first  $n$  rows:  $y \in A$ .*



## Theorem

*$x$  is a NSS if and only if it is a Nash equilibrium and  $Q^x$  does not contain multiple column maxima.*

## Observation

*If  $m, n \geq 2$ , there is always at least one NSS that is not element of an ESSet.*





## some facts

- in symmetrized asymmetric games:
  - the ESSs are exactly the asymptotically stable rest points under the replicator dynamics,
  - the ESSets are exactly the asymptotically stable sets of rest points under the replicator dynamics (Cressman, 2003)
- in doubly symmetric games,
  - the neutrally stable states are exactly the Lyapunov stable rest points (Thomas, 1985; Bomze and Weibull, 1995; Bomze, 2002)



## Lemma

Let  $x^*$  be a NSS that is not an ESS. There is some  $\epsilon > 0$  such that for each Nash equilibrium  $y$  with  $\|x - y\| < \epsilon$ ,

- 1  $y$  is itself neutrally stable, and
- 2 for each  $\alpha \in [0, 1]$ ,  $\alpha x^* + (1 - \alpha)y$  is neutrally stable.



## Theorem

*Each NSS  $x$  has some non-null environment  $A$  such that each interior point in  $A$  converges to some neutrally stable equilibrium  $y$  under the replicator dynamics that belongs to the same continuum of NSSs as  $x$ .*



## sketch of proof

(proof inspired by Pawlowitsch, 2006)

- suppose  $x$  is an NSS
- then  $x$  is Lyapunov stable
- for each environment  $U$  of  $x$ , every interior point in  $U$  converges to some Nash equilibrium (Hofbauer and Sigmund, 1998; Akin and Hofbauer, 1982)
- hence almost every point in some environment  $A$  of  $x$  converges to some NSS that belongs to the same continuum of NSSs as  $x$



## Corollary

*The set of Nash equilibria that do not belong to any ESSet attracts a positive measure of the state space.*



## Theorem

*Given any strategy profile  $x_1$ , there is a finite sequence of profiles  $(x_i)_{i \leq n}$  for some  $n \in \mathbb{N}$  such that*

- 1** *there is an ESSet  $E$  such that  $x_n \in E$ , and*
- 2**  *$u(x_{i+1}, x_i) \geq u(x_i, x_i) \forall i < n$ .*



## in a nutshell

- evolutionary stability: 1-1 map between  $\min(m, n)$ -many events and signals
- if  $n > m$ , excess events are expressed by cheapest signal
- neutral stability: some signals may remain unused, even if they would be useful
- natural selection alone does not suffice to guarantee convergence to evolutionary stability (= local maximum of average utility)
- combination of natural selection and drift does guarantee convergence to some ESSet



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